



Why Should You Partner with Us?

We empower our physician partners by offering a complete, worry-free solution for owning a profitable ambulatory surgery center.

As your partner, our interests are always aligned. We collaborate to ensure that you obtain the highest possible *passive* income from facility fees on the procedures you are already performing. Your income – but not your workload – increases when you team with Surgery Center Partners. As our partner, you will enjoy these significant benefits:

- **No Increase in Workload**

Planning, developing, and operating a successful surgery center is a complex undertaking that requires capabilities in areas such as law, finance, real estate, construction, licensing and accreditation, staffing and personnel management, equipment and supply procurement, payer contracts, and billing. Relying on our knowledgeable, experienced staff means you won't waste your valuable time and energy trying to overcome the steep learning curve required to open a center on your own.

- **Reduced Stress**

Since our experienced team has all of the capabilities required to develop and operate your center, we can save you a lot of headaches. Other physicians will tell you that when working on your own to develop a center, you can make costly mistakes that can be expensive, time consuming, and difficult to rectify. We believe a surgery center should increase your income, scheduling flexibility, and patient satisfaction ratings, without adding to your stress level.

- **Highest Possible Reimbursements**

Negotiating favorable contracts with payers is critical to obtaining the highest reimbursement rate for the services provided at your center. Our employees have a thorough understanding of managed care methods, group plan contracts, legal and liability issues, and a record of successful fee schedule negotiations. Your income stream will benefit from our expertise.

- **Low Operating Costs**

Obtaining favorable pricing from equipment, supply, and service vendors directly impacts partner income distribution. Our procurement professionals, backed by the buying power of all of our centers, can obtain favorable pricing through contract negotiations and bulk purchasing discounts. They also can evaluate vendor performance and implement inventory control measures to contain costs without sacrificing service quality.